

Stem Cell Companies are NOT All Alike - You Compare

Vet-Stem pioneered the use of adipose tissue as a source for stem cells in Veterinary Regenerative Medicine™. Since the introduction of Vet-Stem services in 2003, we have provided stem cell services for over 6,500 patients and have stored cells to provide them with a lifetime of regenerative cells. The recent introduction of in-clinic processing kits has prompted questions from veterinarians. The following Vet-Stem standards can help when comparing using kits in the clinic or other stem cell laboratory services versus using Vet-Stem services.

✓ Quality

- o Vet-Stem technicians have years of experience with thousands of samples.
- Vet-Stem uses sterile Bio-Safety cabinets inside hepa-filtered clean rooms.
- o Vet-Stem has **validated** procedures that remove contaminants and residual enzymes.
- o Vet-Stem determines the cell yield and viability of each sample prior to shipment.
- Vet-Stem counts cells using industry established methods in order to ensure accurate dosing.
- Vet-Stem has tested stability of tissue and cells during transit up to 48 hours.

√ Efficacy

- o Vet-Stem has peer reviewed published studies and clinical outcome data from hundreds of owners and veterinarians.
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- o Vet-Stem has provided Stem Cell services for over 6,500 animals. Several veterinarians have treated over 200 animals.

✓ Patient and Owner Benefit

- O Vet-Stem can provide therapy from as little as 5 grams and as much as 200 grams of adipose tissue.
- Vet-Stem stores extra doses from the initial process at no charge for one year.
- o Only one adipose collection is needed for a lifetime of treatments.
- A full time dedicated Customer Service staff supports owners and clinic staff.

✓ Veterinarian Benefit

- Vet-Stem has Veterinary Service Managers with years of clinical regenerative medicine experience for consultation.
- o Vet-Stem provides training and RACE-approved CE for veterinarians.
- Vet-Stem refers thousands of animal owners to the Vet-Stem veterinarian network.
- Veterinary clients are not liable for cell processing.
- o Vet-Stem requires no capital investment. Even the shipping box is free.
- Vet-Stem does not take up clinic space and does not require equipment maintenance.
- Vet-Stem does not require training and supervision of veterinary technicians for sterile cell processing.
- o Vet-Stem procedures are consistent with the FDA Good Tissue Practices guidelines.
- o Vet-Stem does not sell franchise opportunities. Employees are not home-based business franchisees.

Vet-Stem is the exclusive global license holder for over 50 issued patents covering the use of adipose stem cells. The patents are held by the University of Pittsburgh, the University of California, and from Artecel, Inc.

At the end of the day veterinarians have to determine what is best for their patient, make the best use of their time and capital, and train and manage their staff. Over 2,000 veterinarians have placed their trust in Vet-Stem as the provider of stem cell services. We started this industry and will continue to be the leader in stem cell therapy by <u>servicing your needs</u>, <u>protecting your reputation</u>, <u>ensuring a quality stem cell preparation</u> and <u>ensuring patient</u> safety.

Date: 10-25-10